



# Solar Installers

Unlock revenue with  
**shared solar for flats**

Social Housing | Build-to-Rent | New Build | Retrofit

# Benefits of Allume's SolShare



## Easy installation & lower cost:

Installing solar on flats is typically challenging, but with SolShare it's never been easier, requiring only one-third of the labour of individual systems, with minimal DC cabling, a single isolation point, and no hardware inside flats.



## Maximise revenue & space:

Scale from a small landlord system to a larger system connecting each flat to solar PV, maximising the roof's potential. A single system can supply up to 15 flats.



## Unlock a £9 billion market:

Rapidly grow your business with the unique opportunity to install solar on flats.



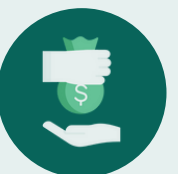
## Ongoing revenue with SolCentre:

Single monitoring portal for all flats, with automated performance reports sent directly to the asset owner.



## Meet SAP 10.2 compliance:

For new build and social housing customers, solar PV must be directly connected to flats to gain full SAP points.



## ECO4 funding:

SolShare is certified by Ofgem as a Substantial Innovation Measure, unlocking fully funded ECO4 projects.

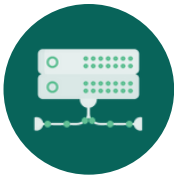


# How Allume's SolShare works

SolShare enables the direct connection of multiple flats to a single rooftop solar PV system. This breaks down the technical and ownership barriers that have historically prevented apartment residents from accessing cheaper and cleaner energy from the sun.



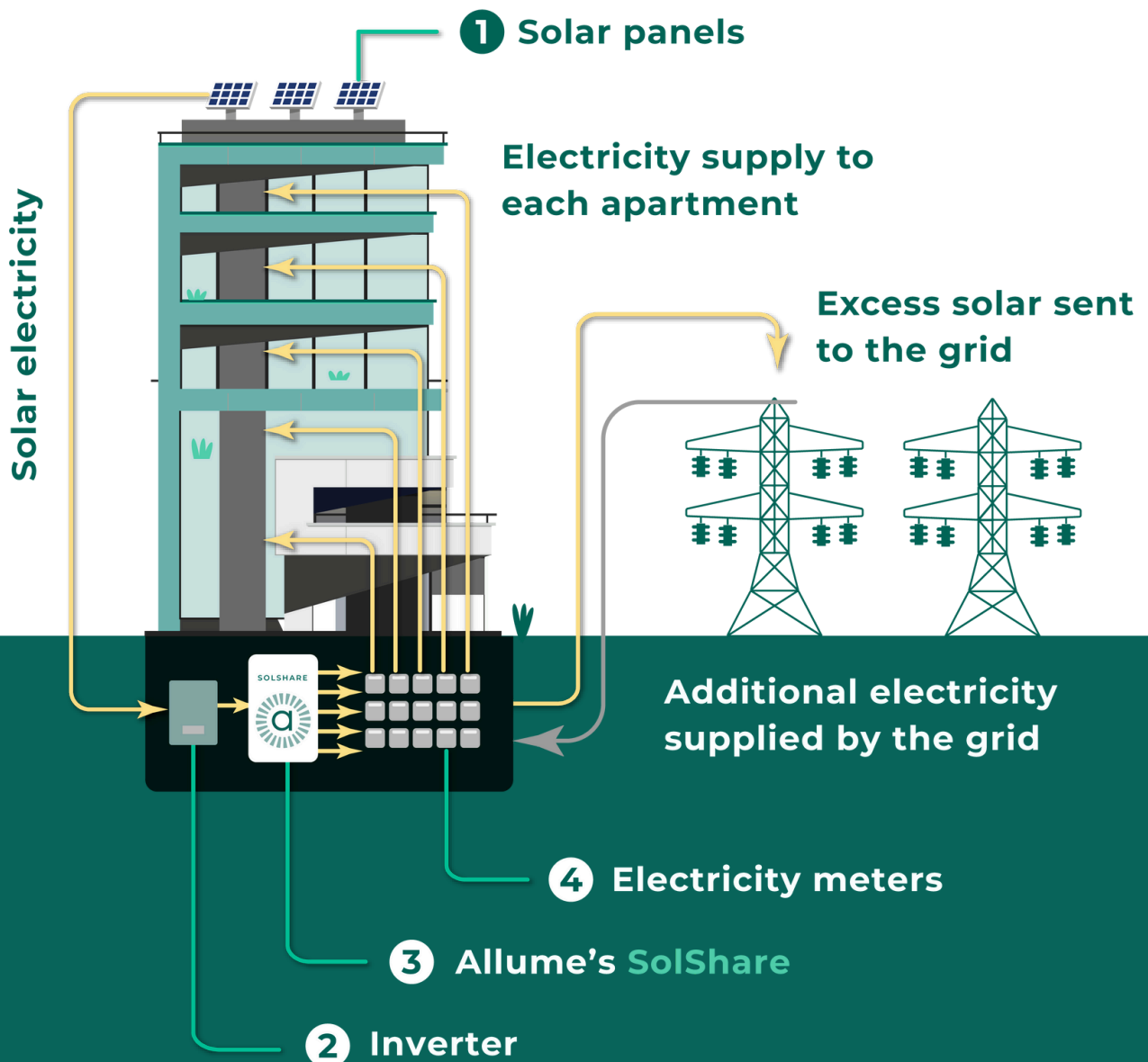
Creates a direct connection of solar PV to multiple flats, behind-the-meter.



Allows you to specify the exact kWp each flat receives based on their SAP and EPC requirements. Add up to **20 SAP points** to every flat.



Sends solar power to each resident when they need it, maximising their bill savings.



# Successful markets

## New build

### Benefits for the customer

- ✓ Solar is an easy and affordable method to increase SAP & EPC for flats.
- ✓ Tailorable kWp for SAP/ EPC goals.
- ✓ Requires minimal space.
- ✓ For Built-to-Rent: Access to a comprehensive energy monitoring and performance report which is often a requirement for this type of project.

### Benefits for the installer

- ✓ Increase project value from a small Landlord system to a large system to connect every flat.
- ✓ For Build-to-Rent: Gain additional ongoing revenue with SolCentre's yearly subscription fee for every project.

## Social housing

### Benefits for the customer

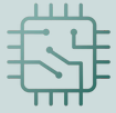
- ✓ Achieving EPC C targets.
- ✓ Access to a comprehensive energy monitoring and performance report.
- ✓ Saving energy bills for residents and tackling fuel poverty.

### Benefits for the installer

- ✓ Unlock tens of thousands of flats under social management.
- ✓ Retrofit funding available:
  - ECO4
  - Warm Homes SHF
  - Optimised Retrofit Programme (ORP)
  - Social Housing Net Zero Heat Fund (SHNZHF)



# Ideal projects



## Specific EPC requirements

With SolShare, you can fine-tune SAP scores by allocating the exact kWp to each flat to achieve EPC goals.



## Long term asset owners

Long term asset owners are concerned about system maintenance and replacement costs. SolShare dramatically reduces the number of possible points of failure, increasing customer confidence.



## Multi-faceted roof

Roofs that have different angles can make individual systems impossible to fairly allocate. Having a shared solar system solves this challenge.



## Solar + batteries

SolShare's centralised battery storage eliminates the need for individual fireproofing requirements in each apartment.



## ECO4 projects

ECO4 funding projects benefit from a 45% uplift in funded eligibility due to the SolShare being deemed by Ofgem as a "significant innovation measure".



## SolCentre

SolCentre provides automated energy and system performance monitoring that is often a requirement for Housing Associations and Build to Rent customers.



# Get certified in your own schedule

Becoming a certified SolShare installer is **completely free**. All training and certification are delivered online, with the process typically taking **less than 5 days from first contact to certification**.

For installers with an immediate project, we can prioritise onboarding to **fast-track approval**.

Allume are also on hand every step of the way to provide assistance if needed.

## Pre-Qualification Questionnaire

Complete and submit Allume's PQQ.

## Training

Upon successful review you, and any of your relevant team and subcontractors, will be enrolled in online training modules. The comprehensive training covers everything that you and your team need to pitch, design, quote, install, commission, and maintain a SolShare solar system.

## Certification

You will receive a unique certification number from Allume, which is required to purchase, install, and commission SolShare.

## Ongoing support

We'll provide you with all the technical, commercial, and marketing support that you may need.

Let's get you started!



# Ongoing revenue from SolCentre

## Allume's Automated Data Platform

Maximise value for SolShare asset owners with SolCentre's comprehensive energy monitoring and performance reporting. By integrating SolCentre into your maintenance package for SolShare installations, you're not just providing a service; you're delivering a energy management solution that's completely automated.

## Benefits of SolCentre



Gain additional ongoing revenue with yearly subscription fees for every SolShare.



Fully automated report; sent directly to the asset owner.



Enhance customer trust and satisfaction by offering insights into energy consumption and performance metrics.

## Scaling your business with SolCentre

When an asset owner purchases SolCentre, as the installer, you will be placed on their procurement list, unlocking all future opportunities for your business.

### Included in your reports:



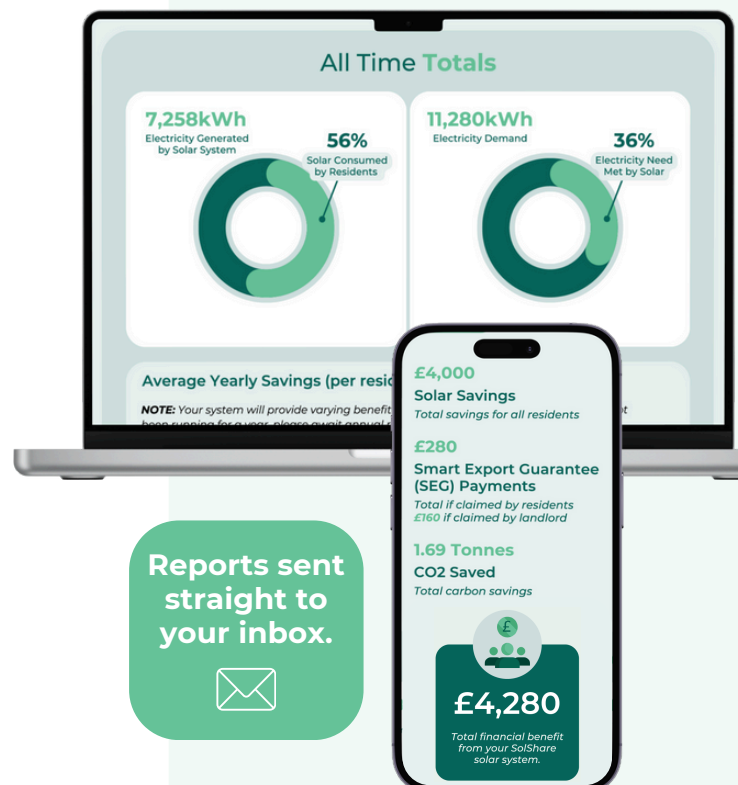
Energy data for each flat



Bill & CO<sub>2</sub> savings per flat



Alerts for system faults or underperformance



Reports sent straight to your inbox.



# Get Started

Simply [contact us](#) to start your journey to unlocking solar for flats.



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